

## SERVICE NOTE

# Enhanced Benefits Program for Honeywell Asset Manager



The Enhanced Benefits Program boosts returns on Honeywell's Asset Management applications with a specially priced program of on-site services including system health check, patch & upgrade installation, on-site training and fault model & symptom consulting services by our Asset Manager Site Services team.

### Increase Applications Business Impact

Increase the impact on business results by achieving new peak performance levels with Honeywell's new Enhanced Benefits Program for Advanced Applications.

Increased reliability is a key driver of plant economics, and investing in Asset Management software and work processes can minimize plant down time and maximize production run time. Proactively monitoring critical assets enables equipment maintenance needs to be identified early, to take full advantage of a plant's maintenance windows.

Constant diligence is critical because processes, equipment and personnel change over time; potentially leading to static or declining benefits from the Asset Manager application.



Through a combination of on site health checks, maintenance, upgrades and training by our Asset Manager Site Services team, the Enhanced Benefits Program leverages Honeywell's proven experience and expertise to ensure maximum impact on business results.

### Build on Benefits Guardianship

The Enhanced Benefits Program is designed to complement and extend the technical application support provided under Honeywell's Benefits Guardianship Program (BGP), and is available only to BGP customers. The combination of these two programs provides a powerful, comprehensive service delivering maximum value.

### Program Benefits

Solution lifecycle is a key concern when investing in a software technology solution. Building and maintaining a focus on a plant's critical asset reliability is a requirement for achieving and sustaining the long-term business results expected from the technology investment. To fully realize the benefits of Asset Manager, the software must be maintained at peak operating efficiency.

The Enhanced Benefits Program achieves this through proactive monitoring of the application servers for performance degradation, installation of the latest software improvements, and ensuring end-users (reliability engineers, maintenance engineers, rotating equipment specialists and

# Honeywell

others) are trained to make the best use of the tools available to them. And because a plant is a dynamic environment, it also means periodically ensuring that the most costly failure modes of critical assets are identified and monitored through this Program.

**Success Through Engagement**

A plant’s reliability and maintenance engineers are the first line of defense against lost production from unscheduled down time. Keeping the engineers engaged and productive with the new tools available to them makes them more effective. Regular visits from Honeywell’s Asset Manager Site Services team reinforces the message that plant reliability is an ongoing focus.

The Enhanced Benefits Program for Asset Manager engages plant engineers in regular examination of their plant’s maintenance needs through informal discussion and formal training activity. This periodic reinforcement plays a role in how effectively the engineers use the Asset Manager tools, and contributes to the successful integration of automated monitoring into the plant’s improved work processes.

**For More Information**

Honeywell offers a complete portfolio of aftermarket support services to help you maintain and optimize your advanced applications. To learn more about Honeywell’s Advanced Application Services, visit our website [www.honeywell.com/ps](http://www.honeywell.com/ps) or contact your Honeywell account manager.

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**Program Deliverables**

The Enhanced Benefits Program features the following:

- Up to four (4) site visits by Honeywell’s Asset Manager Site Services team
- System health check
- Software Upgrade Installation Services
- On Site Training Services
- Fault Model and Symptom Consulting
- Library of site-specific fault model data
- Post-visit report with recommendations

**Options**

In addition to the base program, additional services can be added, at a reasonable cost, to suit your needs:

- Additional site visits
- Additional application consulting
- Other product specific services

**Commercial Terms**

- This service program is an add-on to the existing Benefits Guardianship Program (SE&SP for Advanced Applications)
- Enrollment in the Benefits Guardianship Program is a pre-requisite to qualify for this service and pricing
- One invoice issued annually
- Travel & living expenses invoiced monthly as incurred, at cost

**Typical Pricing\***

Enhanced Benefits Program for Asset Manager	Cost **
Four Week Program	\$ 26,000
Two Week Program	\$ 14,000

\* These services and pricing are only available to customers who are enrolled in the Benefits Guardianship Program.  
 \*\*Above pricing is typical for North American sites. Pricing based on a maximum 40 hours on site per site visit. Travel & Living is extra and is not included in the above pricing. Pricing is subject to change without notice. All Pricing in U.S. dollars

